



## THE PBM EMPLOYERS DESERVE

From the beginning, we knew there was a better way. EpiphanyRx was formed in 2016 when a team of former pharmacy benefit management (PBM) executives decided to break the traditional PBM mold. They removed conflicts of interest like spread pricing, rebate retention, and pharmacy ownership and focused on providing **transparency, low net cost, and value for employers.**

## DARING TO BE DIFFERENT

EpiphanyRx continues to be different in the industry by offering:

- An aligned business model uncompromised by conflicts of interest
- A value-based coverage and clinical management approach to ensure drugs are used appropriately, with a focus on decreasing spend and trend for our employer clients
- A transparent reporting approach, unmatched in the industry, to put actionable information in the hands of employers

## FACTS AND FIGURES



Uniquely designed to serve emerging and mid-market groups < 3000 lives



Privately owned by SSM and Costco



We manage every dollar as our own. Your success is our success.



100% of revenue from client fees



Advisor- and employer-centric model and structure



As a Navitus company, we have the scale and purchasing power of 9M lives.

## KEY PROGRAMS

We are a full-service PBM offering a suite of tools designed to reduce costs:

- **Personalized Member Transition** to guide onboarding and ongoing members through formulary and prior authorization changes
- **QALYiQ** to manage costs for the most expensive drugs
- **Access Guidance** for copay assistance programs for both specialty and traditional medications
- **Rigorous Prior Authorization (PA) Program** with comprehensive coverage rules and enforcement
- **Medical Specialty Program** which moves coverage of select specialty drugs from the medical benefit for increased management under EpiphanyRx