

PHARMACY CARE MANAGEMENT PROGRAM

The Keenan Pharmacy Care Management Program (KPCM) provides an independent, unbiased layer of clinical management by engaging physicians and members directly to ensure that the best possible drug therapies are chosen, based on their clinical effectiveness and overall cost to patients and the plan. Our approach is an evidence-based clinical management approach that is proven to reduce costs and improve health outcomes. Our expertise includes all aspects of pharmacy management including acute, chronic and specialty medications.

ON AVERAGE, OUR CLIENTS EXPERIENCE:

Specialty:

15-30% lower cost avoidance program, savings achieved before the specialty prescription is dispensed.

Non Specialty:

\$4-\$18 PMPM net savings year 1 net of rebates and fees.

(PMPM = Per Member, Per Month / total employees & dependents).

Original Rx	Cost / 30 Days	Recommended Rx	Cost / 30 Days
Metformin 1000 MG ER	\$6,540	Metformin 500 MG ER	\$8



Outcome: Annual Savings of \$78,384

DRUG INTERVENTION SAVINGS EXAMPLES

Target Medication	Rx Count	Target Plan Paid	Target Cost Per Rx	Alternative Medication	Alternative Plan Paid	Alternative Cost Per Rx	Dollar Savings	Percent Savings
Metformin HCL ER (MOD)	11	\$79,395	\$7,218	Metformin IR	\$40	\$4	\$79,355	99.9%
Lyrica	177	\$73,663	\$416	Gabapentin	\$3,009	\$17	\$70,654	95.9%
Xarelto	214	\$73,458	\$343	Warfarin	\$646	\$3	\$72,811	99.1%
AndroGel Pump	67	\$59,360	\$886	Testosterone Cypionate	\$1,591	\$24	\$57,769	97.3%
Budesonide	22	\$25,563	\$1,162	Prednisone	\$1,278	\$58	\$24,285	95.0%
Eliquis	140	\$52,392	\$374	Warfarin	\$1,368	\$27	\$51,024	97.4%
Levemir FlexTouch	122	\$51,368	\$421	Humulin N Kwipken	\$34,334	\$281	\$17,034	33.2%
Lialda	59	\$50,581	\$857	Balsalazide	\$8,953	\$152	\$41,628	82.3%
Esomeprazole Magnesium	529	\$48,483	\$92	Omeprazole	\$2,221	\$4	\$46,262	95.4%
NuvaRing	165	\$43,922	\$266	Ethinyl Estradiol Norethindrone	\$4,458	\$27	\$39,464	89.9%
Vyvanse	238	\$43,669	\$183	Amphetamine Mix ER	\$15,057	\$63	\$28,612	65.5%
Forteo	15	\$37,123	\$2,475	Alendronate	\$15	\$1	\$37,108	100.0%
Total	1759	\$638,977			\$72,970		\$566,006	

Want to Learn More: Please Contact Howard Mazzafro at 310.212.0363 x 3245 or at hmazzafro@keenan.com