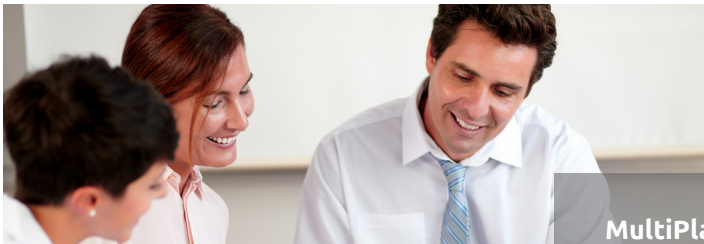




MultiPlan Negotiation Services

MultiPlan is the only company that offers two types of bill negotiation services in one solution: clinical and financial. We leverage sophisticated payment integrity technology and data to score out-of-network bills for abusive charges, improper coding, and inaccurate billing practices. Based on the results of the analysis, the bills are taken through the appropriate negotiation strategy before they are paid. Providers sign off on all reductions so members are protected from balance billing.

MultiPlan Negotiation Services can be used alone or seamlessly integrated with MultiPlan's other cost management solutions.



MultiPlan offers both clinical and financial negotiation services in one powerful solution.

Clinical Negotiation. If the likelihood of waste and abuse is high, the charges are reviewed by licensed, board certified clinical or coding experts who confirm the errors. Specialized negotiators then refer to the issues in their negotiations with providers to reduce charges. The combination of technology and human intervention enables issues that are missed by standard editing software to be found and increases providers' cooperation in negotiating. Depending on bill type and amount of charges, savings average 58%.

Financial Negotiation. If waste and abuse are not detected, MultiPlan's experienced negotiators leverage a complete suite of sophisticated financial benchmarks to calculate reductions that providers will accept. Advanced technology maximizes success by strategically assigning bills based on the negotiators' experience, and providers have the ability to accept proposals online, streamlining the process. Depending on claim type and amount of charges, savings average 42%.

MultiPlan offers network, payment integrity and analytics-based services to help payers manage the cost of care. With one claim submission, you can access all our services. Call 1-866-750-7427 or email sales@multiplan.com for more information.